How Do You Find The Right One?

T. BRIAN HAYES

You know, finding knowledgeable, dependable, honest, and competent people to rely on during your lifetime is invaluable, such as a doctor, an attorney, a great tax accountant, and even a mechanic. These people can save you a great amount of time, money, and stress; the same can be said for a quality financial advisor. But how do you find one?

That is a very important question because as most people know the financial, economic and investment world has changed dramatically over the last several years. Of course, that is expected to continue into the future. All of these changes have caused questions, concerns and uncertainties for many people. And when you add to that the complexities of retirement planning these days, things can get very difficult, confusing and overwhelming. So, more and more people today are desperately looking for the proper professional help in order to protect, grow and save their retirement. However, when you are looking for help or a possible change in your current help, how do you find the right advisor for your specific situation?

Well, this is a very important question. Choosing a financial advisor may be one of the most important financial decisions that you will ever make. The person you decide to work with will be in a position to influence and give you advice about critical investment, tax and planning decisions. And the quality of his or her advice could weigh heavily on your long-term financial success. So, having the proper advisor relationship in place is vital. $80 long-term gain from selling A Corp. stock;

There are several areas to consider when evaluating financial professionals, and there are some vital and critical questions that you should ask all potential advisors during your interview process. Join me this weekend on The Retirement Money Matters Show as we address these areas and share with you these vital and critical questions. We will also let you know how to determine when it may be time to fire an advisor. The show airs on Saturday morning at 6 on WIBC (93.1 FM), Sunday morning at 8:00 on WWKI (100.5 FM) or anytime online at www.theretirementmoneymattersshow.com. You can also obtain this information by reaching out to us at Hayes Advisory Group at 452-PLAN (7526), 800-939-1603 or brian@hayesadvisorygroup.com.

investment and is not a solicitation or recommendation of any investment strategy.

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FOUNDER & PRESIDENT

T. Brian Hayes is the Founder, Owner, and CEO of Hayes Advisory Group, boasting over 30 years of experience in guiding clients towards their retirement goals. Specializing in pre-retirees and retirees, he ensures clients understand their planning options and tailors strategies to their unique needs. A strong advocate for education, Hayes regularly writes and speaks on financial topics, hosts a weekly radio show on retirement, and instructs for The Prepare Institute, a 501-3 non-profit educational institution. He holds memberships in prestigious financial organizations like The Indiana Network of Estate Planning Professionals and The National Association of Insurance and Financial Advisors. Hayes is a distinguished member of the Million Dollar Roundtable (MDRT), with multiple honors recognizing his professional expertise and ethical standards. Based in Central Indiana, he serves clients across the U.S. and Canada, residing with his wife and three children.

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