



# Managing Debt for a Strong Financial Future: From Student Loans to Mortgages

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Debt can feel overwhelming at any age, but managing it wisely is key to building a secure financial future. Whether you're starting your career with student loans or approaching retirement with a mortgage, having a clear debt management strategy is essential. Let's explore how to tackle debt at different stages of life and look at some examples to make these strategies easier to understand.

## Understanding Different Types of Debt

Debt comes in many forms, and not all are bad. There are two main types:

1. **Good Debt:** Debt that can help you build wealth or increase your earning potential, like student loans or a mortgage.
2. **Bad Debt:** Debt with high-interest rates and no wealth-building potential, such as credit card balances or payday loans.

The goal is to minimize bad debt and manage good debt effectively.

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## Debt Management in Your 20s and 30s: Tackling Student Loans and Credit Cards

### Case Example: Sarah's Student Loans

Sarah graduated with \$40,000 in student loans. She has a stable job, but between rent, utilities, and daily expenses, managing loan payments feels challenging. Here's how Sarah can manage her debt:

1. **Prioritize High-Interest Debt:** Sarah's student loans have an interest rate of 5%, while her credit card carries a 20% interest rate. Sarah should focus on paying off the credit card balance first, as it would be costing her more in the long run.
2. **Consider Refinancing:** By refinancing her student loans, Sarah could secure a lower interest rate, reducing her monthly payments and saving money overtime.
3. **Use the Debt Avalanche Method:** Sarah should pay off her debts starting with the highest interest rate first (the credit card), then work down to the student loans. This method helps minimize the total interest paid overtime.

4. **Set a Budget and Stick to It:** Sarah can create a budget to manage her spending, ensuring she's making steady progress on her loan payments while covering essential living expenses.
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## Debt Management in Your 40s and 50s: Balancing Mortgage Payments and Retirement Savings

### Case Example: James and His Mortgage

James is in his 40s and has a \$300,000 mortgage. He's been paying it off steadily, but he's also trying to save for retirement. He's unsure whether he should focus on paying off the mortgage faster or putting more into his 401(k).

1. **Evaluate Interest Rates:** James' mortgage has an interest rate of 3.5%, while his 401(k) investments are earning an average return of 7%. In this case, it makes sense for James to focus on contributing more to his retirement savings rather than accelerating his mortgage payments, as the return on investments is higher than the cost of his mortgage debt.
  2. **Consider Refinancing or Making Extra Payments:** If interest rates drop, James could refinance his mortgage to save on interest. Alternatively, if he has extra cash, he could make one or two additional payments each year to reduce the overall interest paid on his loan, while still focusing on retirement savings.
  3. **Balance Debt with Long-Term Goals:** At this stage, James needs to strike a balance between reducing his debt and building his retirement nest egg. His goal could be to retire debt-free, but not at the expense of growing his savings.
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## Debt Management in Your 60s and Beyond: Planning for a Debt-Free Retirement

### Case Example: Martha's Mortgage and Credit Cards

Martha is 62, nearing retirement, and still has a mortgage balance of \$100,000. She also has \$10,000 in credit card debt. With retirement approaching, Martha wants to pay off her debts but is concerned about how to do so on a fixed income.

1. **Prioritize High-Interest Debt:** Martha should focus on paying off her credit card debt first, as it likely has a higher interest rate than her mortgage. Once that's paid off, she can work on reducing her mortgage balance.
2. **Downsizing:** If Martha's home is larger than she needs, she might consider downsizing. Selling her current home and moving to a smaller, more affordable property could help her eliminate the mortgage entirely.
3. **Create a Retirement Budget:** Living on a fixed income requires careful planning. Martha should create a detailed budget, ensuring she can comfortably make her debt payments while maintaining her quality of life during retirement.

## General Debt Management Strategies for All Ages

1. **Emergency Fund:** Everyone, regardless of age, should have an emergency fund. Having 3-6 months of living expenses saved can prevent you from relying on credit cards or loans when unexpected expenses arise.
  2. **Debt Snowball vs. Debt Avalanche:**
    - **Debt Snowball:** Pay off the smallest debts first to gain momentum and motivation.
    - **Debt Avalanche:** Focus on paying off debts with the highest interest rates first to minimize total interest payments.
  3. **Stay Disciplined:** Whether you're paying off student loans or a mortgage, consistent payments and avoiding unnecessary new debt are key to staying on track.
  4. **Consider Professional Advice:** As debt situations can become complicated, particularly with multiple loans or as you near retirement, seeking advice from a financial advisor can help create a tailored strategy for managing debt effectively.
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## Conclusion

Managing debt is a lifelong process that requires different approaches at various stages of life. By understanding your debt, prioritizing payments, and balancing debt with savings, you can maintain a strong financial position. Whether you're just starting with student loans or approaching retirement with a mortgage, a clear plan will help you achieve financial freedom.

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Avery Hayes is a dedicated Financial Advisor at Hayes Advisory Group with a focus on strategic planning and education. With a passion for helping clients navigate the complexities of financial management, Avery specializes in creating and implementing comprehensive plans that encompass investment management, financial planning, and tax planning. Avery's approach is rooted in a deep understanding of the financial landscape and a commitment to educating clients, empowering them to make informed decisions about their financial future. Avery also helps with educational courses taught through employer classes, classes taught for Federal employees, and The Prepare Institute, a 501©3 non-profit educational institution.

